

John G. Kelly

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PRACTICE AREAS

Business Organizations & Transactions

Commercial Lending

Mergers & Acquisitions

Commercial Leasing

Real Estate

INDUSTRIES

Bank & Lender Services

Real Estate Development & Investment

Small, Emerging & Growing Businesses

John Kelly is a shareholder of Bean, Kinney & Korman and focuses his practice on general corporate law and real property law, including commercial real estate leasing, financing and acquisitions, and business mergers and acquisitions.

With respect to leasing, John represents both landlords and tenants nationwide in substantial office, retail, industrial and government leasing transactions. John serves on the Board of Editors of Commercial Leasing Law & Strategy, a national publication. He has also served as a featured guest on real estate leasing topics on Commercial Real Estate Radio.

His lending experience includes representing both lenders and borrowers in complex financial transactions secured by real or personal property, including the negotiation of the initial loan documents and advising with respect to workout strategies and foreclosures.

John represents sellers, lenders, and developers in connection with real estate investments throughout Virginia and Maryland. These transactions involve the construction and development of office buildings, shopping centers, hotels, and other investment-grade

BAR AND COURT ADMISSIONS

Virginia, 2005

Maryland, 1995

District of Columbia, 2000

EDUCATION

University of Miami, LL.M.
in Real Property
Development, 1999

University of Maryland,
J.D., 1995

Virginia Polytechnic
Institute and State
University, B.S., 1992

ACADEMIC APPOINTMENTS

properties, including negotiating agreements and the review of due diligence on behalf of both lenders and purchasers.

John also has extensive experience with respect to representing both property owners and telecommunication providers in connection with the drafting and negotiation of antenna tower leases and license agreements on a nationwide basis.

John's sales and acquisition experience includes the representation of sellers and purchasers of large office properties, hotels, and undeveloped land throughout Virginia, Maryland and Washington, D.C.

With respect to general corporate law, John serves as outside general counsel for many mid-size local businesses. John also represents business buyers and sellers in connection with sophisticated asset purchase and stock purchase transactions as part of the firm's mergers and acquisitions practice group.

Before joining the firm as a shareholder, John was an associate with the international law firms Holland & Knight, LLP and then Reed Smith, LP.

PUBLISHED ARTICLES

- Commercial Foreclosure Alternatives (VA)
- Force Majeure and the Doctrine of Impossibility
- Coronavirus Force Majeure and Real Estate Leases
- Assignment and Consent Standards in Commercial Leases
- John Kelly was interviewed regarding "Lease Acceleration Clauses: Top Issues & Concerns" on Commercial Real Estate Radio with Howard Kline.
- Landlords' Liens and Waivers
- Understanding Landlords' 'Self-Help' Rights
- Landlords' Rights to Self-Help with Defaulting Tenants
- A Landlord's Duty to Mitigate in The District Of Columbia, Maryland and Virginia
- Averting Foreclosure with a Deed-in-Lieu

SPEAKING ENGAGEMENTS

- Renegotiating Office Leases in a Work-From-Home World: Contract, Common Law, Context Issues, Standstill Agreements
Online, Tuesday, December 8, 2020
- Shared Workspace Leases in Wake of COVID-19: Risk Mitigation, Insurance, Negotiating Key Provisions
Online, Thursday, July 16, 2020
- Webinar: Understanding Your Leases and Contracts in the COVID-19 Landscape
Webinar, Friday, March 27, 2020
- Negotiating Key Provisions in Shared Work Space Agreements
Webinar, Tuesday, November 12, 2019
- SECAF Awards Gala
McLean, VA, Thursday, May 2, 2019

NEWS

- Twenty-eight Attorneys from Bean, Kinney & Korman Recognized as Top Attorneys for 2021 by Arlington Magazine
Thursday October 21, 2021
- Fifteen Attorneys from Bean, Kinney & Korman Listed in 2022 Best Lawyers in America and Five Attorneys Listed in Best Lawyers: Ones to Watch
Thursday August 19, 2021
- Bean, Kinney & Korman Represents Finley Asphalt in a Transaction with Shoreline Equity Partners
Friday July 2, 2021
- Bean, Kinney & Korman Represents Farm Market iD in Acquisition by DTN
Friday February 26, 2021
- Thirteen Attorneys from Bean, Kinney & Korman Listed in 2021 Best Lawyers in America and Three Attorneys Listed in Best Lawyers: Ones to Watch
Thursday August 20, 2020

- John Kelly was quoted within article: Inside the hardball legal tactics retail landlords are using against tenants
The Real Deal, Thursday July 23, 2020
- Twenty-six Attorneys from Bean, Kinney & Korman Recognized as Top Attorneys by *Arlington Magazine*
Friday October 18, 2019
- Eleven Attorneys from Bean, Kinney & Korman Listed in 2020 Best Lawyers in America
Thursday August 15, 2019
- John Kelly and Christian Lapham Appointed Equity Shareholders
Friday January 17, 2014
- John Kelly Selected for Commercial Leasing Law & Strategy's Editorial Board
Tuesday June 19, 2012
- Attorneys John Kelly, Sara Leiner Schuler and Tad Lunger Named Shareholders of the Firm
Thursday December 1, 2011
- Bean, Kinney & Korman Appoints John Kelly as Of Counsel to the Firm
Monday March 15, 2010

BEYOND THE SUIT

John lives in Vienna, Virginia with his wife, two young daughters and many pets. John enjoys traveling, reading about history and archaeology, biking to work occasionally and following the Baltimore sports teams (Orioles & Ravens) and the Virginia Tech Hokies.