

Mergers & Acquisitions

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RELATED PRACTICES

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& Transactions
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Buy-side or sell-side, Bean, Kinney & Korman provides experienced and responsive legal services for business owners and management. We deliver knowledgeable counsel in equity and asset acquisitions and sales, mergers, venture capital investments, mezzanine financing, debt, and equity financing, leveraged buyouts, corporate spinoffs, recapitalizations and other restructures. Our attorneys represent strategic buyers and sellers, private equity groups, venture capital, founder-owned, and family-owned businesses in both the commercial and government contracting space.

Understanding of the Mergers & Acquisitions Process

We understand and help manage the sale or purchase process, from letter of intent through contract negotiation, due diligence, closing and post-closing stages. We draw on our deal experience to help our clients achieve favorable outcomes without having negotiations stall over “non-market” demands. We don’t fall in love with deals – we keep our clients’ best interests front and center.

Team Approach

We bring our capabilities in taxation, employment, real estate, intellectual property, government contracting, and commercial finance to bear in support of our clients in the due diligence process of identifying potential problem areas for buyers and resolving them for sellers. Our depth in each of these areas allows for quick assessment of deal issues, by experts in that area.

Alternative Strategies

Each M&A transaction is special; each has a unique purpose for the client. Our team provides legal counsel to meet the client’s goals.

Sometimes that requires a creative solution, including debt offerings, venture capital investment and mezzanine financing, the restructuring or replacement of senior debt facilities, or the organization of strategic alliances, joint ventures, and other business combinations.

Whenever a business is positioned on the enterprise continuum, whether seeking opportunities to expand, building resources for growth, or putting itself on the market, we have the capabilities and resources to help guide the process and achieve client objectives.

PUBLISHED ARTICLES

Are We Partners?
January 12, 2021

Understanding the Available Tax Credits Under Families First
Coronavirus Response Act
March 23, 2020

Deadlock Provisions in Agreements – Say No to the
Rochambeau Method
September 17, 2019

10 Common Mistakes That Can Doom an Acquisition Buyer’s
Prospective
BKK Business Law Newsletter, March 1, 2012

Buyer of Government Contractors: New SBA Size
Recertification Rules Will Affect Merger & Acquisition (“M&A”)
Transactions
BKK Business Law Newsletter, March 1, 2007

NEWS

Bean, Kinney & Korman Represents Cavalier Healthcare
Services, Inc. in the Sale of its Home Health Business
Wednesday August 25, 2021

Bean, Kinney & Korman Represents Finley Asphalt in a
Transaction with Shoreline Equity Partners
Friday July 2, 2021

Bean Kinney & Korman Represents Highlight Technologies, Inc.
in a Sale to an Employee-Owned Stock Ownership Plan
Thursday April 22, 2021

Bean, Kinney & Korman Represents Farm Market iD in
Acquisition by DTN
Friday February 26, 2021

Kandis M. Koustenis and Dusko J. Stojkov Join Bean, Kinney &
Korman
Thursday June 18, 2020

Bean, Kinney & Korman Advises Sport & Health in Sale of
Fitness Clubs to US Fitness
Friday August 29, 2014

EVENTS

Deadlock-Breaking Mechanisms in LLCs: Avoiding Litigation
and Dissolution When Members and Managers Fail to Agree
Webinar, Thursday, January 16, 2020

LLC or S-Corp
Teleconference, Thursday, December 19, 2019

Mergers & Acquisitions in the Federal Marketplace
Tower Club, Tysons Corner, VA, Thursday, May 16, 2019