

# Government Contracting

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Government contracting means highways, satellites, submarines, and other multi-billion-dollar projects. It also means office supplies, computer system services, public relations services, and office leasing. Government contracting is one of the largest industries in the Washington, D.C. metropolitan region, touching many businesses in some way.

Whether acting as a prime contractor or a subcontractor for providing goods and services to governmental agencies, businesses need legal counsel who can provide guidance through the initial procurement process to the development of teaming agreements to contract award. Bean, Kinney & Korman is regularly called upon to assist its clients in Northern Virginia and Washington, D.C. as they seek to do business with the federal government.

### Administrative Issues in Government Contracting

During the life of a government contract, a contractor may be faced with any number of administration and legal issues. Our attorneys are familiar with cost and pricing analysis, FAR requirements, and compliance matters. During audits and investigations, our clients value our knowledgeable and timely legal advice as they respond to governmental inquiries.

### Protecting the Contractors' Interests

Government contracting carries its own unique risk set of contentious legal matters for which capable counsel is essential to protect the contractor's interests. These include bid protests, qui tam and false claim actions, contract suspensions and terminations, employment laws and policies specific to government contractors, and FOIA requests. The experience and insight provided by our

government contracts attorneys have made us that essential counsel for our clients facing these challenges.

### **Range of Business Services**

Contracting with the government is a great opportunity for small businesses and independent contractors. Our lawyers regularly advise businesses considering organizing under various Small Business Administration programs, including 8(a) Business Development, Veteran Owned Small Business (VOSB), Service-Disabled Veteran Owned Small Business (SDVOSB) and Women Owned Small Business (WOSB and ED/WOSB). We help our clients navigate the organizational, governance and operational rules that are key to small business contracting.

Apart from the unique legal aspects of their vendor relationship with their government customers, government contractors are still enterprises with all the needs and challenges of any other business. Our range of business services make us versatile and effective legal counsel for government contractors who value our comprehensive understanding of their business issues.

### **PUBLISHED ARTICLES**

No breach of loyalty in Army contract case  
*Virginia Lawyers Weekly*, October 11, 2021

Virginia Employers: Are Your Non-Competes Enforceable?  
August 1, 2018

OFCCP Final Rule Prohibits Pay Secrecy Policies by Federal Contractors  
January 11, 2016

Bankruptcy and Government Contractors  
*BKK Business Law Newsletter*, November 1, 2013

Buyer of Government Contractors: New SBA Size Recertification Rules Will Affect Merger & Acquisition ("M&A") Transactions  
*BKK Business Law Newsletter*, March 1, 2007

## **NEWS**

Bean, Kinney & Korman Represents E.F. Johnson Company in  
\$20M Bid Protest  
Wednesday August 18, 2021

Charles (Chas) McAleer, Dean Luo and Harrison Clinton Join  
Bean, Kinney & Korman  
Friday February 12, 2021

Richard D. Kelley was quoted in “GAO Upholds Challenge To  
Booz Allen’s DOJ Award” in LAW360  
Friday March 3, 2017

Device to Jam Detonation of Roadside Bombs Subject of Suit  
*Virginia Lawyers Weekly*, Monday June 15, 2009

## **SEMINARS & EVENTS**

LLC or S-Corp  
Teleconference, Thursday, December 19, 2019