

# Jennifer O. Schiffer

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## PRACTICE AREAS

Business Organizations & Transactions

Commercial Lending

Commercial & Civil Litigation

Commercial Leasing

Real Estate

Bankruptcy, Creditors Rights, Enforcement & Collection

Estate Planning, Administration & Wealth Transfer

Jennifer Schiffer is a shareholder of Bean, Kinney & Korman. Jennifer represents various businesses and their owners in matters relating to business counseling and entity formation, purchase and sale of company stock or assets, business contracts, shareholder or membership agreements, disclosure agreements, commercial real estate, commercial property, and leasing transactions. Jennifer is also well-versed in business succession planning, estate planning, and estate administration.

Jennifer's clients range from individuals to a wide array of business entities, including restaurants, medical practices, retailers, builders, limited liability companies, and professional service providers, such as accountants and financial planners. Jennifer is well attuned to the needs of her clients, and her broad experience in representing individuals and a variety of businesses helps her anticipate and address the legal issues affecting them.

Jennifer is a graduate of Vanderbilt University where she earned a B.A. in Economics and her J.D.

## AWARDS AND HONORS

## **INDUSTRIES**

Bank & Lender Services  
Real Estate Development & Investment  
Retailers & Restaurateurs  
Small, Emerging & Growing Businesses

## **BAR AND COURT ADMISSIONS**

Virginia, 2006  
District of Columbia, 2007  
Maryland, 2009  
U.S. District Court for the Eastern District of Virginia  
U.S. Bankruptcy Court for the Eastern District of Virginia  
U.S. District Court for the District of Columbia  
U.S. Bankruptcy Court for the District of Columbia  
U.S. District Court for the District of Maryland  
U.S. Bankruptcy Court for the District of Maryland  
U.S. Court of Appeals for the Fourth Circuit

Arlington Magazine, Top Attorney – Trusts & Estates, 2021

Virginia Business, Legal Elite in Business Law, 2020

Arlington Magazine, Top Attorney – Business/Corporate, 2019

Virginia Super Lawyers, Rising Star in Business/Corporate, 2016

## **AFFILIATIONS**

Women’s Bar Association of D.C.  
Montgomery County Bar Association

## **EXPERIENCE**

Obtained judgment at trial for local business against general contractor.

Negotiated business separations.

Represents businesses in the negotiation of their leases and other matters that may arise.

## **PUBLISHED ARTICLES**

- Maryland COVID-19 Small Business and Nonprofit Assistance
- Problems with DIY Estate Planning
- The Eight Corners Rule and the District of Columbia
- New Investment Thinking for Trustees?

## **SPEAKING ENGAGEMENTS**

- Small Business Check-Up: Best practices to help ensure the legal health of your business  
Online, Tuesday, March 16, 2021
- Estate Planning – Beyond the Basics  
Webcast recording - view on demand, Thursday, January 21, 2021

## EDUCATION

Vanderbilt University,  
B.A., *cum laude*, 2003

Vanderbilt University Law  
School, J.D., 2006

Law & Business Certificate  
Program

- Renegotiating Office Leases in a Work-From-Home World: Contract, Common Law, Context Issues, Standstill Agreements  
Online, Tuesday, December 8, 2020
- Done with Divorce Seminar  
Online, Wednesday, November 18, 2020
- Small Business Academy Workshop: The Legal Side of Business  
Online, Wednesday, October 14, 2020
- Shared Workspace Leases in Wake of COVID-19: Risk Mitigation, Insurance, Negotiating Key Provisions  
Online, Thursday, July 16, 2020
- Women Mean Business Committee Presents:  
Online, Tuesday, April 21, 2020
- The Legal Side of Business  
Webinar, Wednesday, April 15, 2020
- Deadlock-Breaking Mechanisms in Real Estate LLCs: Avoiding Litigation When Members and Managers Fail to Agree  
Webinar, Thursday, February 27, 2020
- The Legal Side of Business  
Fairfax Business Center, Annandale, VA, Wednesday, December 4, 2019
- Negotiating Key Provisions in Shared Work Space Agreements  
Webinar, Tuesday, November 12, 2019
- Seminar – Give the Gift of a Secure Financial Future  
Nostos Restaurant, Vienna, VA, Thursday, November 7, 2019
- Are You Ready to Take Your Finances to the Next Level?  
WeWork 80 M Street Southeast, Washington, DC 20003, Wednesday, August 21, 2019
- Are you Ready to Take Your Finances to the Next Level?  
WeWork 641 S Street Northwest Washington, DC 20001, Wednesday, May 15, 2019
- Estate Planning Seminar  
Westover Library, Arlington, VA, Tuesday, May 7, 2019

- Retirement Planning Today – Estate Planning  
Centreville High School, Clifton, VA, Tuesday, February 26, 2019
- Estate and Legacy Considerations  
Bean, Kinney & Korman, Arlington, VA, Tuesday, October 2, 2018
- Starting Your Own Business  
South County Government Center 8350 Richmond Highway,  
Room 221 A/B Alexandria, VA 22309, Thursday, September 13, 2018
- Starting Your Own Business  
South County Government Center 8350 Richmond Highway,  
Room 221 A/B Alexandria, VA 22309, Thursday, June 28, 2018
- Business 101: Legal Tips to Build Your Business, Arlington  
Economic Development  
Tuesday, May 22, 2018

## NEWS

- Twenty-eight Attorneys from Bean, Kinney & Korman  
Recognized as Top Attorneys for 2021 by Arlington Magazine  
Thursday October 21, 2021
- Twenty-six Attorneys from Bean, Kinney & Korman  
Recognized as Top Attorneys by *Arlington Magazine*  
Friday October 18, 2019
- Jennifer Schiffer, Lauren Keenan Rote, Andrea Davison,  
Jennifer McCammon and Zach Williams Named Shareholders  
of Bean, Kinney & Korman  
Tuesday February 14, 2017
- Eleven Attorneys from Bean, Kinney & Korman Recognized  
as 2016 Virginia Super Lawyers and Rising Stars  
Thursday April 7, 2016
- Jennifer Schiffer Joins Firm as Business and Bankruptcy  
Attorney  
Wednesday March 26, 2014

## BEYOND THE SUIT

Jennifer is married with two children and has a golden retriever. When she isn't in the office or enjoying time with her family, she enjoys following the Washington, D.C. area professional sports teams and her alma mater (Go Does!).