

Government Contracting

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Government contracting means highways, satellites, submarines, and other multi-billion-dollar projects. It also means office supplies, computer system services, public relations services, and office leasing. Government contracting is one of the largest industries in the Washington, D.C. metropolitan region, touching many businesses in some way.

Whether acting as a prime contractor or a subcontractor for providing goods and services to governmental agencies, businesses need legal counsel who can provide guidance through the initial procurement process to the development of teaming agreements to contract award. Bean, Kinney & Korman is regularly called upon to assist its clients in Northern Virginia and Washington, D.C. as they seek to do business with the federal government.

Administrative Issues in Government Contracting

During the life of a government contract, a contractor may be faced with any number of administration and legal issues. Our attorneys are familiar with cost and pricing analysis, FAR requirements, and compliance matters. During audits and investigations, our clients value our knowledgeable and timely legal advice as they respond to governmental inquiries.

Protecting the Contractors' Interests

Government contracting carries its own unique risk set of contentious legal matters for which capable counsel is essential to protect the contractor's interests. These include bid protests, qui tam and false claim actions, contract suspensions and terminations, employment laws and policies specific to government contractors, and FOIA requests. The experience and insight provided by our

government contracts attorneys have made us that essential counsel for our clients facing these challenges.

Range of Business Services

Contracting with the government is a great opportunity for small businesses and independent contractors. Our lawyers regularly advise businesses considering organizing under various Small Business Administration programs, including 8(a) Business Development, Veteran Owned Small Business (VOSB), Service-Disabled Veteran Owned Small Business (SDVOSB) and Women Owned Small Business (WOSB and ED/WOSB). We help our clients navigate the organizational, governance and operational rules that are key to small business contracting.

Apart from the unique legal aspects of their vendor relationship with their government customers, government contractors are still enterprises with all the needs and challenges of any other business. Our range of business services make us versatile and effective legal counsel for government contractors who value our comprehensive understanding of their business issues.

PUBLISHED ARTICLES

Pandemic-related legal battles changing how we work in Greater Washington and beyond
Washington Business Journal, April 8, 2022

No breach of loyalty in Army contract case
Virginia Lawyers Weekly, October 11, 2021

Are We Partners?
January 12, 2021

Why You Should Consider Opting for Arbitration During the Coronavirus Pandemic
American Bar Association - Practice Points, November 30, 2020

Are California-Style Right of Recall and Worker Retention Laws Right for Virginia?
LinkedIn, October 22, 2020

New Employee Protections for Non-Payment of Wages Go Into

Effect in Virginia
July 21, 2020

New Protections against Workplace Discrimination Based on Sexual Orientation, Gender Identity, and Pregnancy Now in Effect in Virginia
July 21, 2020

New Enhanced Whistleblower Protections for Virginia Employees Now in Effect
July 21, 2020

Virginia Law Now Prohibits Non-Compete Restrictions for Low-Wage Employees
July 21, 2020

INSIGHT: Don't Say This in the New Workplace
Bloomberg Law, June 15, 2020

Virginia Enacts New, Far-Reaching Employment Laws
Arlington Chamber of Commerce Blog, June 3, 2020

Small Business Reorganization Under the Cares Act and SBRA, and What that Means for Creditors
Bankruptcy Law News, Virginia State Bar, June 2, 2020

What Can Employers Ask and Do About Their Employee's Health During the Coronavirus Crisis? Answers from the EEOC
April 14, 2020

Documentation and Recordkeeping: COVID-19 Paid Leave and Employer Paid Leave Tax Credits
April 7, 2020

Emergency Paid Leave Laws: DOL Issues Additional FAQs to Answer Employer Questions
April 2, 2020

Wages & Benefits Questions During the Coronavirus Business Downturn
Arlington Chamber of Commerce Blog, April 1, 2020

DOL Issues Second FAQs: Provides More Guidance to Employers on Paid Leave Laws

March 30, 2020

4 Tips for Businesses Impacted by the Coronavirus
March 24, 2020

Trump Signs Law: U.S. Workers Get Expanded FMLA Leave
and Paid Sick Leave
March 19, 2020

House Amendments to Families First Coronavirus Act – Mixed
Bag for Employee Leave Benefits
March 18, 2020

Families First Coronavirus Response Act
March 16, 2020

SCC's Increased Security Promises Greater Burdens for Users
LinkedIn, December 12, 2019

Understanding Gov't Contractor Defamation Privilege
Law360, December 9, 2019

What Can I Ask Job Applicants? Some Basic Do's and Don'ts
LinkedIn, November 13, 2019

Virginia Employers: Are Your Non-Competes Enforceable?
August 1, 2018

Playing the Sovereign Card: Defending Foreign Sovereigns in
U.S. Courts
American Bar Association, January 1, 2017

OFCCP Final Rule Prohibits Pay Secrecy Policies by Federal
Contractors
January 11, 2016

Bankruptcy and Government Contractors
BKK Business Law Newsletter, November 1, 2013

Severance Agreements: What Are They Good For?
*American Bar Association - Tort Trial & Insurance Practice
Section Newsletter*, September 1, 2013

SCOTUS Strikes Down DOMA – Employer Obligations in

Virginia, D.C., and Maryland
BKK Employment Law Newsletter, July 1, 2013

Copyright Law: What Intellectual Property is Protected?
Small Business Trends, September 1, 2012

Alert for Trademark Owners: Trademark Monitoring and
Registration Scams
IP Frontline, June 1, 2012

U.S. Copyright Termination – A Window is Opening
Intellectual Property Today, May 1, 2012

10 Common Mistakes That Can Doom an Acquisition Buyer's
Prospective
BKK Business Law Newsletter, March 1, 2012

Buyer of Government Contractors: New SBA Size
Recertification Rules Will Affect Merger & Acquisition ("M&A")
Transactions
BKK Business Law Newsletter, March 1, 2007

NEWS

Nathaniel Y. Scott Joins Bean, Kinney & Korman
Wednesday August 17, 2022

R. Scott Caulkins, Patricia Bruce, and Carole Capsalis Join
Bean, Kinney & Korman
Tuesday February 8, 2022

Bean, Kinney & Korman Represents RenXTech LLC in a
Transaction with Buchanan & Edwards Inc.
Monday November 29, 2021

Bean, Kinney & Korman Represents E.F. Johnson Company in
\$20M Bid Protest
Wednesday August 18, 2021

Bean Kinney & Korman Represents Highlight Technologies, Inc.
in a Sale to an Employee-Owned Stock Ownership Plan
Thursday April 22, 2021

Charles (Chas) McAleer, Dean Luo and Harrison Clinton Join

Bean, Kinney & Korman
Friday February 12, 2021

Raighne Delaney was quoted in “Many bars, business groups back appeal of right proposal”
Virginia Lawyers Weekly, Monday September 7, 2020

Device to Jam Detonation of Roadside Bombs Subject of Suit
Virginia Lawyers Weekly, Monday June 15, 2009

SEMINARS & EVENTS

Deadlock-Breaking Mechanisms in Real Estate LLCs: Avoiding Litigation When Members and Managers Fail to Agree
Wednesday, September 7, 2022

Essentials of Business Law – Dealing with Drafting Deadlocks
Webcast, Friday, March 4, 2022

Everything you need to know about COVID-19 vaccines, mask mandates, and Virginia workplace safety
Online, Thursday, August 26, 2021

Tips and Tricks of Subpoena Practice in Civil Litigation
The Omni Homestead Resort, Hot Springs, VA, Saturday, July 24, 2021

Can Employers Require Employees to Get the COVID-19 Vaccine?
Online, Wednesday, June 23, 2021

Can your employer force you to get the COVID-19 vaccine?
Podcast, Wednesday, May 5, 2021

COVID-19 Vaccines are Here: Key Public Health and Legal Considerations for Employers
Online, Wednesday, January 27, 2021

2020 Legal Drama in the Commonwealth:
Online, Thursday, November 19, 2020

Overview of Virginia Department of Labor and Industry COVID-19 Regulations for Employers
Online, Tuesday, August 4, 2020

Mental Illness: Legally Addressing Employees with “Unseen” Disabilities

Online, Thursday, May 7, 2020

“The Shifting Landscape of Independent Contractors”

Online, Tuesday, May 5, 2020

Webinar: Moving Beyond COVID-19 – EEOC/DOL/IRS Guidance and Getting Back to Business

Online, Friday, May 1, 2020

Webinar: Moving Beyond COVID-19

Online, Thursday, April 30, 2020

The Legal Side of Business

Webinar, Wednesday, April 15, 2020

Webinar: Understanding Your Leases and Contracts in the COVID-19 Landscape

Webinar, Friday, March 27, 2020

“#METOO: Sexual Harassment in the Workplace”

George Washington University School of Business, Tuesday, March 6, 2018

Employees vs. Independent Contractors vs. Interns: Worker Designations and Why It Matters

Wednesday, October 16, 2013