

Jennifer O. Schiffer

jschiffer@beankinney.com

ph: 703.526.5590

fx: 703.525.2207



PRACTICE AREAS

Business Organizations & Transactions

Commercial Lending

Commercial & Civil Litigation

Commercial Leasing

Real Estate

Bankruptcy, Creditors Rights, Enforcement & Collection

Estate Planning, Administration & Wealth Transfer

Jennifer Schiffer is a shareholder of Bean, Kinney & Korman. Jennifer represents various businesses and their owners in matters relating to business counseling and entity formation, purchase and sale of company stock or assets, business contracts, shareholder or membership agreements, disclosure agreements, commercial real estate, commercial property, and leasing transactions. Jennifer is also well-versed in business succession planning, estate planning, and estate administration.

Jennifer's clients range from individuals to a wide array of business entities, including restaurants, medical practices, retailers, builders, limited liability companies, and professional service providers, such as accountants and financial planners. Jennifer is well attuned to the needs of her clients, and her broad experience in representing individuals and a variety of businesses helps her anticipate and address the legal issues affecting them.

Jennifer is a graduate of Vanderbilt University where she earned a B.A. in Economics and her J.D.

AWARDS AND HONORS

INDUSTRIES

Bank & Lender Services
Real Estate Development & Investment
Retailers & Restaurateurs
Small, Emerging & Growing Businesses

BAR AND COURT ADMISSIONS

Virginia, 2006
District of Columbia, 2007
Maryland, 2009
U.S. District Court for the Eastern District of Virginia
U.S. Bankruptcy Court for the Eastern District of Virginia
U.S. District Court for the District of Columbia
U.S. Bankruptcy Court for the District of Columbia
U.S. District Court for the District of Maryland
U.S. Bankruptcy Court for the District of Maryland
U.S. Court of Appeals for the Fourth Circuit

Arlington Magazine, Top Attorney – Trusts & Estates, 2021-2022
Arlington Magazine, Top Attorney – Business/Corporate, 2022
Virginia Business, Legal Elite in Business Law, 2020
Arlington Magazine, Top Attorney – Business/Corporate, 2019
Virginia Super Lawyers, Rising Star in Business/Corporate, 2016

AFFILIATIONS

Tigerlily Foundation, Board of Directors
Women’s Bar Association of D.C.
Montgomery County Bar Association

EXPERIENCE

Obtained judgment at trial for local business against general contractor.
Negotiated business separations.
Represents businesses in the negotiation of their leases and other matters that may arise.

PUBLISHED ARTICLES

- Maryland COVID-19 Small Business and Nonprofit Assistance
- Problems with DIY Estate Planning
- The Eight Corners Rule and the District of Columbia
- New Investment Thinking for Trustees?

SPEAKING ENGAGEMENTS

- Deadlock-Breaking Mechanisms in Real Estate LLCs: Avoiding Litigation When Members and Managers Fail to

EDUCATION

Vanderbilt University,
B.A., *cum laude*, 2003

Vanderbilt University Law
School, J.D., 2006

Law & Business Certificate
Program

Agree

Wednesday, September 7, 2022

- Small Business Check-Up: Best practices to help ensure the legal health of your business
Online, Tuesday, March 16, 2021
- Estate Planning – Beyond the Basics
Webcast recording - view on demand, Thursday, January 21, 2021
- Renegotiating Office Leases in a Work-From-Home World: Contract, Common Law, Context Issues, Standstill Agreements
Online, Tuesday, December 8, 2020
- Done with Divorce Seminar
Online, Wednesday, November 18, 2020
- Small Business Academy Workshop: The Legal Side of Business
Online, Wednesday, October 14, 2020
- Shared Workspace Leases in Wake of COVID-19: Risk Mitigation, Insurance, Negotiating Key Provisions
Online, Thursday, July 16, 2020
- Women Mean Business Committee Presents:
Online, Tuesday, April 21, 2020
- The Legal Side of Business
Webinar, Wednesday, April 15, 2020
- Deadlock-Breaking Mechanisms in Real Estate LLCs: Avoiding Litigation When Members and Managers Fail to Agree
Webinar, Thursday, February 27, 2020
- The Legal Side of Business
Fairfax Business Center, Annandale, VA, Wednesday, December 4, 2019
- Negotiating Key Provisions in Shared Work Space Agreements
Webinar, Tuesday, November 12, 2019
- Seminar – Give the Gift of a Secure Financial Future
Nostos Restaurant, Vienna, VA, Thursday, November 7, 2019

- Are You Ready to Take Your Finances to the Next Level?
WeWork 80 M Street Southeast, Washington, DC 20003,
Wednesday, August 21, 2019
- Are you Ready to Take Your Finances to the Next Level?
WeWork 641 S Street Northwest Washington, DC 20001,
Wednesday, May 15, 2019
- Estate Planning Seminar
Westover Library, Arlington, VA, Tuesday, May 7, 2019
- Retirement Planning Today – Estate Planning
Centreville High School, Clifton, VA, Tuesday, February 26,
2019
- Estate and Legacy Considerations
Bean, Kinney & Korman, Arlington, VA, Tuesday, October 2,
2018
- Starting Your Own Business
South County Government Center 8350 Richmond Highway,
Room 221 A/B Alexandria, VA 22309, Thursday, September
13, 2018
- Starting Your Own Business
South County Government Center 8350 Richmond Highway,
Room 221 A/B Alexandria, VA 22309, Thursday, June 28,
2018
- Business 101: Legal Tips to Build Your Business, Arlington
Economic Development
Tuesday, May 22, 2018

NEWS

- Twenty-one Attorneys from Bean, Kinney & Korman
Recognized as Top Attorneys for 2022 by Arlington Magazine
Thursday October 13, 2022
- Twenty-eight Attorneys from Bean, Kinney & Korman
Recognized as Top Attorneys for 2021 by Arlington Magazine
Thursday October 21, 2021
- Twenty-six Attorneys from Bean, Kinney & Korman
Recognized as Top Attorneys by *Arlington Magazine*
Friday October 18, 2019

- Jennifer Schiffer, Lauren Keenan Rote, Andrea Davison, Jennifer McCammon and Zach Williams Named Shareholders of Bean, Kinney & Korman
Tuesday February 14, 2017
- Eleven Attorneys from Bean, Kinney & Korman Recognized as 2016 Virginia Super Lawyers and Rising Stars
Thursday April 7, 2016
- Jennifer Schiffer Joins Firm as Business and Bankruptcy Attorney
Wednesday March 26, 2014

BEYOND THE SUIT

Jennifer is married with two children and has a golden retriever. When she isn't in the office or enjoying time with her family, she enjoys following the Washington, D.C. area professional sports teams and her alma mater (Go Does!).