

Richard D. Kelley

rkelley@beankinney.com

ph: 703.284.7241

fx: 703.525.2207



PRACTICE AREAS

Appellate Practice

Construction

Employment

Government Contracting

Copyright / Trademark

Alternative Dispute
Resolution

Commercial & Civil
Litigation

INDUSTRIES

Construction

Government Contracting

Richard Kelley is a shareholder with Bean, Kinney & Korman. His practice focuses on complex civil litigation, alternative dispute resolution, and government contracts. In each area of his practice, Rich is known for his ability to aggressively and tenaciously represent his clients, while still being mindful of the professionalism, good will, and practical business solutions that are paramount in the business world and legal profession.

As a litigator, Rich has extensive experience in business and construction litigation as well as alternative dispute resolution (ADR). Rich regularly litigates and advises clients on matters involving contract disputes, business torts, construction and building compliance issues, construction contract disputes, breach of contract issues, commercial landlord/tenant disputes, intellectual property rights, trade secrets, defamation, non-compete clauses and other restrictive covenants and employment issues.

Rich's clients include large and small business entities, developers, architects, contractors, banking and financial institutions, homeowners associations and individuals. Over the past twenty years, Rich has developed a strong practice and reputation in all Northern Virginia state and federal courts and has successfully

Real Estate Development &
Investment

BAR AND COURT ADMISSIONS

Virginia, 1999

Supreme Court of Virginia

U.S. Court of Appeals for
the Fourth Circuit

U.S. District Court for the
Eastern District of Virginia

U.S. Bankruptcy Court for
the Eastern District of
Virginia

EDUCATION

George Mason University
School of Law, J.D., 1999

Student Body President,
George Mason Inn of Court

Vice Justice, Moot Court
Board

News and Opinion Page
Editor, *The Docket*

George Mason University
School of Law Patriot
Award

Tried cases under a third
year practice certificate at
the Alexandria Public
Defender's Office

argued numerous appeals before the Virginia Supreme Court and
the Fourth Circuit Court of Appeals.

In his government contracts practice, Rich advises clients on joint
venture agreements, teaming agreements, contract negotiations,
intellectual property and data rights, bid protests, CPAR issues,
suspension and debarment issues, False Claims Act and qui tam
actions, HR and employment matters, and agency disputes,
investigations and compliance issues. Rich's clients include small,
medium and large government contractors of all classifications, and
Rich has represented them in state and federal courts, in mediation
and arbitration proceedings, and before various government
agencies.

Rich also works closely with his clients to understand their goals,
create the proper organizational documents to fulfill those goals,
and guide them in conducting their business through potential
mergers and acquisitions, which Rich and his transactional team
have handled for many government contractors over the years.

In addition to his government contracts and litigation practice, Rich
testifies as an expert witness on the reasonableness and necessity
of attorneys' fees.

Prior to joining the firm as a shareholder, Rich was an attorney at
Reed Smith LLP.

AWARDS AND HONORS

Arlington Magazine, Top Attorney – Government Contracts, 2019,
2021-2022

Virginia Business, Legal Elite in Alternative Dispute Resolution,
2016

AFFILIATIONS

American Bar Association

Fairfax Bar Association

Federal Bar Association

Howard Fellowship for
Public Interest Law

Association of Public
Interest Law Fellowship

George Washington
University, Legal Studies,
summa cum laude, 1995

James Madison
University, B.A., *cum*
laude, 1993

CLERKSHIPS

Law Clerk to the
Honorable Arthur B.
Vieregg of the 19th
Judicial Circuit of Virginia,
1999 – 2000

Judicial Intern to the
Honorable Michael P.
McWeeny of the 19th
Judicial Circuit of Virginia,
1998 – 1999

Virginia Bar Association

George Mason American Inn of Court (Programs Chair)

Fairfax Choral Society (Past Chairman, Board of Directors)

Northern Virginia Chamber of Commerce (Member)

EXPERIENCE

Government Contracts

- Represented government contractor in AAA arbitration involving a fifteen million dollar prime/sub dispute regarding breach of contract, tortious interference and ostensible contracting issues. All issues settled favorably to client.
- Represented government contractor in U.S. District Court for the Eastern District of Virginia in an eight million dollar matter involving claims for breach of contract, breach of fiduciary duty, violations of the Trade Secrets Act, fraud, quantum meruit and unjust enrichment. Won motion to dismiss on seven of the eight counts, and settled the eighth count favorably to client.
- Represented government contractor in U.S. District Court for the District of Colorado in a three million dollar prime/sub contract dispute. All issues settled favorably to client.
- Represented government contractor in U.S. District Court for the District of Maryland in a prime/sub dispute regarding improper termination of a six million dollar contract. Matter settled favorably to client within one week of filing the complaint.
- Represented government contractor in U.S. District Court for the Eastern District of Virginia in a six million dollar prime/sub dispute involving breach of contract and injunctive relief. Won motion for injunctive relief and settled remaining issues favorably to client.
- Represented government contractor in a prime/sub dispute in U.S. District Court for the Eastern District of Virginia in a matter involving breach of contract and emergency injunctive relief. Won motion defeating request for emergency injunctive

relief and case settled favorably to client within one week of the emergency injunction hearing.

- Represented government contractor in U.S. District Court for the Eastern District of Virginia in a matter involving Title VII and §1981 claims for discrimination and retaliation. Won case on summary judgment and won follow up appeal in the Fourth Circuit Court of Appeals.
- Represented government contractor in suspension and debarment matter before the Department of the Air Force. After a hearing with Assistant Deputy General Counsel Santos, all further proceedings were terminated and the client's status was restored in full.
- Represented government contractor in a successful bid protest against the Department of Justice and Booz Allen Hamilton.
- Represented government contractor in a successful bid protest against the National Institute of Health.
- Represented government contractor in a successful challenge to contractor performance assessment report.
- Represented government contractor with various issues related to Department of Labor and Office of Federal Contract Compliance Programs. All matters dismissed and closed without action taken against client.

Litigation

- Represented Five Guys in its only jury trial to date, winning a six-day jury trial in Fairfax County Circuit Court related to a potential investor and involving various contractual and business tort issues totaling fifteen million dollars. Won follow up appeals in the Virginia Supreme Court.
- Represented international business consultant on series of issues including breach of contract, tortious interference with contract and tortious interference with prospective business advantage. Won jury and bench trials in Fairfax County Circuit Court.
- Represented developer in Loudoun County Circuit Court and U.S. District Court for the Eastern District of Virginia on issues

related to easements and land use disputes concerning a one hundred and thirty million dollar development in Loudoun County. All issues settled favorably to client.

- Represented a developer in a series of cases involving contract and covenant interpretation, property owners associations, construction and building compliance, and compliance with the Fair Housing Act. Won a nine-day bench trial in Loudoun County Circuit Court. Won summary judgment in Loudoun County Circuit Court and the follow-up appeal to Virginia Supreme Court. Won summary judgment in U.S. District Court for the Eastern District of Virginia and a subsequent appeal to Fourth Circuit Court of Appeals. Won motion to dismiss in Loudoun County Circuit Court.
- Represented developers in the U.S. District Court for the Eastern District of Virginia and Arlington County Circuit Court in series of cases involving purchase agreements, the Interstate Land Sales Full Disclosure Act and other contract issues. All cases were won on motions to dismiss/summary judgment/demurrer. Rich prevailed on subsequent appeals to Virginia Supreme Court and Fourth Circuit Court of Appeals.
- Represented a financial institution in U.S. District Court for the Eastern District of Virginia and Fourth Circuit Court of Appeals in a case involving contract interpretation, damages and civil procedure. Summary judgment was affirmed.
- Represented a developer in cases involving commercial landlord/tenant disputes in Fairfax County Circuit Court. Prevailed on dispositive motions and recovered all attorneys' fees.
- Represented a builder/architect in U.S. District Court for the Eastern District of Virginia on several cases involving architectural copyright infringement and breach of contract. All cases settled favorably for the client during or before mediation with the court.
- Represented an electrical engineering company in U.S. District Court for the Western District of Pennsylvania in software copyright infringement litigation and other state law claims. Matter settled favorably to client.

- Represented a country club in a 24-day, \$5.6 million construction arbitration against a general contractor. Client received a favorable award from AAA.
- Represented a developer in \$3.6 million construction mediation against general and subcontractors. Matter settled favorably for client.
- Represented a building owner in Culpepper County Circuit Court in a \$10 million construction litigation against the architect and general contractor. Case settled favorably for the client in mediation.

PUBLISHED ARTICLES

- Authored articles published in The Legal Times and Virginia Lawyer's Weekly.

SPEAKING ENGAGEMENTS

- 7th Annual NoVA B2G Matchmaking Conference & Small Business Expo
Inova Center for Personalized Health, Fairfax, VA, Tuesday, May 7, 2019
- SECAF Awards Gala
McLean, VA, Thursday, May 2, 2019
- Diversity in the Legal Profession and Beyond
George Mason American Inn of Court, Tuesday, January 23, 2018
- Electronic Evidence and Technology in the Courtroom
George Mason American Inn of Court, Tuesday, March 7, 2017
- Jury Trials and Juror Feedback
George Mason American Inn of Court, Tuesday, November 22, 2016
- Social Media Claims: The Internet Review Industry, How Yelp Works, How Businesses (And Lawyers) Can Fight Negative Reviews, And The Virginia Unmasking Statute.

George Mason American Inn of Court, Friday, November 20, 2015

- “Understanding a Tortious Interference Claim” Presentation
George Mason University School of Law, Wednesday,
January 16, 2013

NEWS

- Twenty-one Attorneys from Bean, Kinney & Korman
Recognized as Top Attorneys for 2022 by Arlington Magazine
Thursday October 13, 2022
- Twenty-eight Attorneys from Bean, Kinney & Korman
Recognized as Top Attorneys for 2021 by Arlington Magazine
Thursday October 21, 2021
- Bean, Kinney & Korman Represents E.F. Johnson Company
in \$20M Bid Protest
Wednesday August 18, 2021
- Bean Kinney & Korman Represents Highlight Technologies,
Inc. in a Sale to an Employee-Owned Stock Ownership Plan
Thursday April 22, 2021
- Twenty-six Attorneys from Bean, Kinney & Korman
Recognized as Top Attorneys by *Arlington Magazine*
Friday October 18, 2019
- Richard D. Kelley was quoted in “GAO Upholds Challenge To
Booz Allen’s DOJ Award” in LAW360
Friday March 3, 2017
- Richard Kelley Joins Firm as Shareholder
Wednesday August 1, 2012
- Featured in the Washington Business Journal and Virginia
Lawyer’s Weekly for e-discovery and issues related to the
Interstate Land Sales Full Disclosure Act and property owners
associations.
Sunday July 17, 2011